



BTC health (BTC) - ASX Announcement

23 September 2024

BTC awarded ECMO contract with Royal Children's Hospital

Melbourne, Australia: BTC health (ASX: BTC) (the Company or BTC) is pleased to announce its investee company, BTC Cardio Pty Ltd, has been awarded a \$5m contract to supply ECMO equipment, consumables and services to Melbourne's Royal Children's Hospital (RCH) over the next five years. The value of the contract includes specified capital equipment and single-use consumable products based on the expected number of patient cases each year.

The award follows a competitive tender and detailed evaluation process by the RCH clinical experts, biomedical engineers and procurement teams. BTC will supply, commission and integrate the Eurosets ECMOLIFE equipment into the RCH paediatric intensive care unit before the end of 2024.

Executive Chairman and Managing Director Dr Richard Treagus commented, "We are delighted to have been selected as the preferred ECMO supplier. Partnering with RCH and supporting their expert team in caring for vulnerable children is an absolute privilege. This is the first implementation of our high-quality ECMOLIFE equipment in Australia, and we are excited about the opportunity to expand our national rollout further."

Some four years after the pandemic, hospitals that provide an ECMO service are starting to replace their fleet of ECMO equipment. Eurosets ECMOLIFE equipment trials are underway at several hospitals across Australia.

<u>Authorisation</u>

This announcement was authorised for release to the ASX by the board of directors of BTC health Limited, Level 1, 10 Oxley Rd, Hawthorn, VIC

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About ECMO:

ECMO is a form of life support for people with life-threatening illnesses or injuries that affect the function of their heart or lungs. ECMO keeps blood moving through the body and balances blood gases (oxygen and carbon dioxide). ECMO does not treat lung or heart failure but does the jobs of the heart and lungs temporarily — allowing them to "rest." It uses a machine outside the body (extracorporeal). The machine pumps the blood, provides oxygen and helps the body eliminate carbon dioxide. During 2022, the national database recorded 439 extra corporal membrane oxygenation (ECMO) patient cases at 26 hospitals¹. ECMO is one of the most expensive medical interventions, costing \$305,463 per complex admission to the intensive care unit². BTC Cardio supplies capital equipment and a range of complimentary accessories, single-use consumables and service maintenance packages to hospitals that provide an ECMO service.

¹ The EXCEL Registry, Australian and New Zealand Intensive Care Research Centre (ANZIC-RC), October 2023

² A survey of extracorporeal membrane oxygenation practice in 23 Australian adult intensive care units. Critical Care and Resuscitation, Vol 22 (2), June 2020.